

A rustic dining table set for a meal in a sunlit room. The table is made of dark wood and is set with white bowls of spaghetti, bread, and various glasses. A green fern is used as a centerpiece. In the background, a wooden plant stand holds several potted plants, and large windows let in bright light.

DUNI

**BUILD YOUR BRAND**  
SEAMLESS PRIVATE LABEL SOLUTIONS



## TURN OUR EXPERTISE TO YOUR ADVANTAGE

What attracts leading brands to choose Duni as private-label partner? In-a-nutshell: proven quality at every stage from the process. This ranges from expert advice on consumer trends to a market-leading selection of top-quality designs, unique eco-conscious materials and matching products. And, equally importantly, the efficiency of a local one-stop-shop backed by a global network.



*"We can develop a concept, comprising top-quality designs and an optimal logistical solution, to perfectly match your price point."*

# WHY DUNI



1

## FULL-CONCEPT UNDER ONE ROOF

With Duni, you get a market-leading selection of coordinated napkins, table covers and eating & drinking products. Everything seamlessly matches: it's simple to create a complete concept. And you get the security of working with a single, proven supplier.

2

## EXPERT SUPPORT AND DEEP MARKET KNOWLEDGE

Whatever stage of the process you are at – from the initial tender to organising logistics - our design and sourcing teams can provide value-adding guidance, based on many years' experience. We can advise on everything from consumer trends to supplier certifications.

3

## PROVEN CSR CREDENTIALS AND UNIQUE ECO-CONSCIOUS MATERIALS

You not only get a choice of top-quality, environmentally-profiled materials to choose from; you also get the confidence that comes from knowing all our suppliers sign a strict Code of Conduct.

4

## IN-HOUSE DESIGN DEPARTMENT

Want to create a design theme that flies off your shelves? With Duni you can get one made from scratch by our experienced design team or choose one from our market-leading library of designs. If required, we can also adapt an existing design for you.

5

## LOGISTICAL AND SOURCING EFFICIENCY

Whether you want to deliver all over the world or to a local group of stores, we can make it happen – with maximum efficiency. In doing so, we draw on our own sourcing department, global network of certified suppliers and local support network to give you total control over the value chain.

6

## A RESPONSIBLE, TRUSTED PARTNER

Today's consumers want to be confident that the brands they choose are socially and environmentally responsible. We can help you give them exactly that. We measure the lifecycle of all our products, and all our suppliers sign our strict Code of Conduct.

# CODE OF CONDUCT

## - YOUR BRAND IN SAFE HANDS

Respect for the environment and workers' rights is paramount at Duni. This is reflected in our strict Code of Conduct, which all our suppliers sign-up to.

Bottom line? When you partner with us, you can be confident that you have a partner for your brand who shares strong CSR values.

### AFFECTS:

- All our employees, suppliers and shareholders
- Municipalities and natural environments where Duni has manufacturing or logistics

### INVOLVES:

- Audits at suppliers together with evaluation and support
- Audits of our own operations
- Occupational health and safety procedures and training courses

### DUNI BLUE MISSION

To ensure we meet the stringent standards we set ourselves, we follow Our Blue Mission. This is the platform for our Corporate Social Responsibility (CSR) program. It sets tough goals for our, and our suppliers', environmental and ethical performance. Our Code of Conduct is just one example of this.



*"For us at Duni, innovation, quality, safety and environmental standards must always go hand-in-hand."*

Elisabeth Gierow,  
CSR & Quality Director, Duni



# LEAD THE WAY WITH ECO PRODUCTS

Want to show that, for your brand, quality, safety and environmental standards go hand-in-hand? We offer market-leading solutions for every need. We offer a market-leading eco-range with solutions for virtually every need.

## THE LIFE CYCLE OF A DUNI PRODUCT



## CONFIDENCE-INSPIRING CERTIFICATIONS

All Duni products meet food safety and EU regulations - while all our sites are certified to the ISO 14001 and ISO 9001 management systems for environment and quality. Furthermore, many of

our products carry quality and environmental certifications. These not only inspire confidence; they can help to grow sales too.



Duni is an FSC®-certified company, meaning the great majority of our tissue-based products come from wood fibres sourced from responsibly managed FSC®-certified forests.



Products carrying this label from the certification body TÜV Austria can be composted at home. For instance, they can be put on the compost heap in a garden. This is because they compost at lower temperatures than used for industrial composting.



The OK Compost label, from the certification body TÜV Austria, indicates that the product is suitable for industrial composting and meets the stringent requirements of the European standard EN 13432.



The Nordic Swan Ecolabel is one of the most well-known Ecolabels in the world. It identifies the best products on the market from an environmental perspective.



The RAL Quality Mark is awarded by the European Quality Association for Candles. It guarantees the candle burns cleanly, contains no hazardous materials, retains its shape, and is safe and reliable.

# YOUR DESIGN DEPARTMENT

*Want to have your own team of designers without having your own team of designers? Take advantage of our design service.*

## NEW AND OFF-THE-SHELF DESIGNS FOR EVERY NEED

Get a design specially made to your specific brief or choose one from our extensive library, which also includes colours. Conveniently, these are all arranged into occasions for ease of use. You can also get an existing design adapted to your brand and customer needs.

## ADVICE ON EVERYTHING FROM TRENDS TO TYPOGRAPHY

Our design team is happy to advise you on all design issues, from the latest consumer trends to how to best display your logo on packaging. Armed with their insights, you are in an ideal position to optimise sales.



## UNICOLOURS FOR EVERY NEED

We offer an extensive range of unicoloured materials. Most of these are available for most of our products. As we offer the security of a one-stop-shop, you can be confident that, whatever materials you choose, the colours will match across all the items in your range.



# ONE SOURCE. INFINITE POSSIBILITIES.

Want to put together a concept? We offer a market-leading selection of unicolours, designs and eco-conscious materials. Even better, everything we offer is coordinated. That way, you can ensure a perfect match between qualities and colours.

*"Our sourcing department can help you choose the best option from our network of certified suppliers."*

## EATING & DRINKING

**Materials:** Bagasse, Paper, PLA, CPLA, rPET, Wood, PE, PS and PP

**Solutions:** Plates & Bowls, Cups, Glasses, Cutlery, Eating and Party Accessories



## CANDLES

**Materials:** Traceable Stearin, Paraffin

**Solutions:** Crown candles, Antique candles, Pillar candles, Rustic candles, Candle glasses, Tealights, Torches and Grave lights



## NAPKINS

**Materials:** Tissue 1-4-ply and our unique textile-like Airlaid; Dunisoft® and Dunilin®

**Solutions:** Formats for every need; 20-48 cm



## TABLE COVERS

**Materials:** Dunicel®, Dunisilk®, Airlaid

**Solutions:** Rectangular, Square, Round, Reels, Tête-à-tetes, Table runners and Placemats





SUSTAINABLE GOODFOODMOOD

**FOR MORE INFORMATION  
VISIT [DUNI.COM](https://duni.com)**